

You can beat anyone in a race...



if you're given a big enough head start.

This sampling of 120 short Golden Nuggets  
is designed to give you a head start  
in the race that we call "life."

Every day, I send out 3 New Golden Nuggets  
to folks who've filled out  
the Free Subscription form at [DonHoweSuccess.com](http://DonHoweSuccess.com).

Skillful listening is quite often more important than skillful talking.

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Life is full of temptations, and you either develop the discipline to say "No"... or you give in and a part of you dies.

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An organization is limited by its leader, and not by its opportunities.

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Listen with the intention of truly understanding what the other person is saying, thinking, and feeling.

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When you have a choice and don't make it... that is, in itself, a choice.

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There's freedom in knowing that you always have options. All of the options might be bad... but you still always have options.

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It's difficult to solve a problem that you don't thoroughly understand.

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Everyone likes to feel important, so do everything that you can to make others feel important.

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Don't be afraid of growing at a slow pace. Be afraid of standing still.

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The job of a leader is to build a complementary team where each strength is made effective and each weakness is made irrelevant.

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It's difficult to have a negative attitude towards a good listener.

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People are more committed to a project or endeavor when they've been involved in the decision making process.

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Make time every day for the important people in your life.

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All research shows that there isn't a direct correlation between academic achievements and lifetime earnings or accomplishments.

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Habits free your mind and allow you to function on automatic pilot.

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A busy lifestyle hinders both personal and spiritual growth.

A person doesn't generally accept a new idea  
the first time they're exposed to it.

The decisions that are driven by emotions are very seldom wise decisions.

Your subconscious mind accepts whatever thoughts you feed it,  
and you get to choose whether those thoughts are positive or negative.

Adversity is my friend, because I become stronger when I persevere.

Janet Springer said that the little decisions you make alter your life...  
but they rarely do so all at once.

I rejoice when those I mentor to excel beyond anything I've ever done.

Men of genius are admired, men of wealth are envied,  
men of power are feared, but only men of character are trusted.

It's possible to strike a straight blow with a crooked stick.

You develop trust when you ask good questions  
and listen attentively to the answers.

People are the only things that choose to be less than they can be.

You must develop a good self-image, because your self-image  
is like a thermostat that determines your level of success.

The smallest kind deed is worth more than the greatest intention.

Don't base your effort on what others are doing,  
but instead, strive for excellence... regardless of what others are doing.

Commitment is measured by perseverance.

Incomplete items on your “things to do list”... are the enemy of success.

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Email, Texting, and Cell Phones must continue to be my Servants  
and I must never allow them to become my Masters.

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People who are discouraged are usually focused on themselves.

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Your character is measured by the adversity that you overcome,  
and you grow as a person every time you successfully navigate a crisis.

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Failures, repeated failures... are fingerprints on the road to success.

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Talent is important, but the will to win is more important than talent,  
because talent without the will to win simply isn't going to win.

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Unpredictable leaders produce hesitant followers.

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If you don't have anything of value to share,  
then it's difficult to add value to others.

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Don't punish those who are on time by waiting for those who are late.

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In every transaction, there's a cost for doing business  
and there's also a cost for *not* doing business.

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The same crisis must never be experienced for a second time.

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It's important to teach children how to count,  
but it's even more important to teach them what counts.

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Habits free up your mind... allowing you to function on automatic pilot.

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If you do little jobs well,  
then you'll probably excel when it comes to doing big jobs.

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Dwight Eisenhower said... "There are no victories at bargain prices."

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You can't delegate the job of recognizing new opportunities.

Don't rescue a person who has a short temper and is easily angered...  
because they'll only end up getting into trouble again.

Passionate dreamers quite often refuse to let facts stand in their way.

Never criticize the person who signs your paycheck.  
If you're unhappy with your job... then find another job.

Your attitude, not your aptitude, will determine your altitude.

Every single word that you use  
is a brush stroke that paints a picture of who you are.

You can't change the facts by worrying about the situation.

You have to get up in the morning with intention,  
if you want to go to bed in the evening with satisfaction.

People are instructed by reason, but they're inspired by passion.

Being a leader isn't a popularity contest, and it's a mistake  
to worry about whether or not people like or agree with you.

You never have to worry about a conceited person spreading gossip.

David Schwarz said that small people monopolize the talking,  
while big people monopolize the listening.

As an entrepreneur, I make it a habit to "mind my own business."

If you want to develop confidence,  
then focus on your potential instead of your limitations.

Develop the capacity to see circumstances through the eyes of others.

It's easier to train a doer than it is to motivate a thinker.

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You'll never be able to solve a problem  
unless you first believe that the problem can be solved.

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Taking a risk is not the same as taking a "calculated" risk.

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Even when you get the correct answer,  
you won't solve the problem if you're asking the wrong question.

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Past performance does not guarantee future success.

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As a general rule, the views of others can only be known,  
(or guessed at), by what they say and what they do.

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You'll never regret giving your best and performing with excellence.

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Goals have got to be personal objectives; and not something  
that you want to accomplish in order to impress others.

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Character: Do you work harder on your image or on your integrity?

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If you haven't had at least one spectacular failure in your life,  
then you probably haven't reached high enough.

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Always give people more than they expect to get.

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In order to reach your full potential, you might need to reprogram  
some of the things you were taught when you were young.

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A person with a dream isn't a "problem-conscious" person.

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Don't expand your vocabulary to impress,  
but instead, expand it to make an impression.

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If you chase two rabbits, then both of them will escape.

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Many people fail at good endeavors because they lack persistence.

Make decisions based on an Eternal Value System, and don't exchange the things that'll count for eternity for the things that'll pass away.

I end up wasting time when I don't have clearly defined goals.

If you can't create the circumstances that you want, then you've got to learn how to adjust to the circumstances you've got.

Do whatever it takes to spend time around people who "Think Big."

Removing a poor performer from your team is every bit as important as finding and keeping a good one.

Your level of commitment doesn't depend on your talent.

Whenever I hear a siren, I pray for safety of the driver and I pray that the emergency will cause people to be drawn to Jesus.

Humans are born with a desire to create, conquer, and achieve.

Take the time to stop right now and call, text, or send an email to someone who needs encouragement.

Adversity reveals how committed a person is to a team or endeavor.

Mark Twain said, "Never argue with idiots, because they'll drag you down to their level and then they'll beat you with experience."

If you focus on problems, then you'll probably fail to see solutions.

You can tell people what you learned at a seminar, but you can't make them feel how you felt.

All blame is a waste of time.

Accountability always improves performance.

When you focus on obstacles, the obstacles become insurmountable, but when you focus on goals, then obstacles become insignificant.

Ask Questions - Listen to the Answers - and Never Interrupt.

Winners relax in order to recharge and they don't view relaxation as their ultimate goal.

Digging for the facts is better exercise than jumping to conclusions.

Make it a habit to "stop and take the time" to thank the people who have made a difference in your life.

Experience is the name that everyone gives to his or her mistakes.

A winner will complete an ordinary job with excellence and accomplish it in an extraordinary way.

Discouragement leads to immobilization.

The unhappiest people are those who care the most about what other people think.

You were born to make a positive difference in the lives of others.

People will rationalize when they have a motivation to believe in a certain way.

You can't manage results, but you can manage activity.

Regardless of the amount of money that you're paid, if you hate your work, then you're simply a "modern-day" slave.

Ships are safe in the harbor... but that's not what ships are for.



The more you know, the more you know that you don't know.

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If you really want to worry, then make an irreversible decision before you have sufficient knowledge on which to base the decision.

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Make it a goal to keep growing until the day that you die.

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If you want to be successful,  
then figure out what it is that you do well and keep doing it.

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Evaluate yourself based on your results and not on your intentions.

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George Bernard Shaw said the single biggest problem when it comes to communication is the illusion that it has taken place.

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Never try a new shortcut when you are already late for an appointment.

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Good people don't have any desire to spend time with folks who take advantage of others.

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Always be more concerned about your character than your image.

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It's worth the energy and discipline that it takes to develop your skills and talents.

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Everything in life involves trade-offs, so learn to make wise choices.

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I do my best to starve negative thought patterns by filling my mind with positive thoughts.

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Don't waste your time fighting battles that don't exist.

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Plato said that if you watch a man at play for an hour, then you can learn more about him than you can by talking to him for a year.

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Change doesn't destroy opportunities... it simply relocates them.

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